

LawSource™

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- Pheroze Jeejeebhoy LL.B., Barrister

BUSINESS PROFILE

INDUSTRY

Legal, Sole Practitioner

CLIENT

Pheroze Jeejeebhoy LL.B., Barrister

THE CHALLENGE

- > Maintain competitiveness in the market as a sole practitioner
- > Reduce time spent on finding and sorting through information

THE SOLUTION

WestlaweCARSWELL LawSource

KEY BENEFITS

- > Saves valuable time
- > Online access to multiple sources of information including The Canadian Abridgment, Canadian Encyclopedic Digest (CED), and the Statute Citator in KeyCiteCanada allows researchers to search for information from many angles
- > Allows a sole practitioner to remain competitive
- > Integrates seamlessly with litigation support software and other office systems

Sole practitioner stays competitive with WestlaweCARSWELL solution

Pheroze Jeejeebhoy LL.B., has dedicated his professional career to representing individuals and small companies in the quest for justice. Called to the bar in 1996, Mr. Jeejeebhoy focuses on medical malpractice, personal injury, insurance, and product liability cases.

As a sole practitioner, Mr. Jeejeebhoy long ago realized that in order to compete with larger firms he would have to find ways to spend his time efficiently by making intelligent investments in technology.

“I run a very electronically-based office with some very powerful software,” he says. “WestlaweCARSWELL’s LawSource blends very, very nicely into my operation. It really is essential to everything else that I do.”

Upgrading to WestlaweCARSWELL’s LawSource

For a number of years, Mr. Jeejeebhoy used a competitor’s product. It seemed to suffice for his needs so he didn’t see the need to explore other options available on the market. But when his needs changed about three years ago, he found that the competitor was very inflexible in accommodating his new requirements. The experience prompted Mr. Jeejeebhoy to look around at other available options.

“I called up WestlaweCARSWELL and I found the people there to be terrific. And quite honestly once I started to use LawSource, it was so much better than what I had before,” he says. “The real power of LawSource is its link to The Canadian Abridgment and the CED. I find that’s what really distinguishes it from other products. Being able to use the CED and The Canadian Abridgment online is just phenomenal.” Since he started using LawSource about two years ago, Mr. Jeejeebhoy has not looked back.

“I just find it easier to do research. I found the competing product to be cumbersome to use and you had to get into Boolean searches and everything like that. Researching in LawSource is so much simpler, I start off with The Canadian Abridgment and the CED and drill down to the cases. It’s just so quick it’s great,” he adds.

Work The Way You Think®

According to Mr. Jeejeebhoy, the reason LawSource is so simple and easy to use is that the natural language searches, as well as the way information is structured, reflects the typical training in research with which every lawyer is familiar.

“LawSource really works the way I was trained to do research. I used to use the hard copy version of The Abridgment and I find it even easier to use in the context of LawSource.”

A major time saver

“Time is really all I have to sell and with LawSource I save an enormous amount of time and effort. It allows me to focus on the facts of the case. From a litigation standpoint that’s absolutely essential because the facts win the cases anyway,” he says. As to the cost of the solution, Mr. Jeejeebhoy says that he gets good value for the money. “I don’t think the service is cheaper than the competing products, but it provides more service,” he says. “For me the biggest costs in my practice are staff and paper storage, if you can reduce those, you’re saving yourself a bundle. I find that LawSource is a really effective tool in that regard. It makes me completely competitive with the big firms who have lots of juniors doing all this research for them,” he adds.

LawSource™

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WestlaweCARSWELL

Expect more and get it, with the incredible power, flexibility and depth of WestlaweCARSWELL. We've combined the power of the Internet with state-of-the-art tools to create an online legal platform that is unmatched anywhere. Fast, simple, reliable and complete – our service reflects our philosophy. We fit your personal work style... so you really can work the way you think.

Mr. Jeejeebhoy estimates that he uses **LawSource** at the very least weekly, sometimes more often depending on what cases he is working on at the moment. And by using it, he is able to save a lot of time that he would have in the past spent in the library. Whereas before he found himself going down to the library at least once a week, now he says that he might go three or four times a year maximum and then only if he needs to find some additional specialized information on a case.

LawSource in use

Mr. Jeejeebhoy offers several examples of how he uses **LawSource** on actual cases. He stresses that the greatest value in the solution is in quickly finding facts to support a case.

“If I’m suing a general surgeon for malpractice for instance, I will use **LawSource** to hunt down a couple of things, like if he’s ever been sued before, and what particular facts the courts are looking for in that type of case.”

Another example demonstrates how using **LawSource** lets lawyers quickly identify emerging trends in the law. In this instance, Mr. Jeejeebhoy was retained as a co-counsel on a case against an insurance company that revolved around an interesting point of law. Using **LawSource**, he was able to identify very recent trends in the law concerning similar cases. “I was able to mediate a very good settlement because I showed that my case fit into this new trend and that it was even stronger than those that had been recently ruled on.”

Another area where researching online through **LawSource** is superior to other research methods is in finding amendments to statutes. Since Canadian Statutes have not been consolidated in print since 1985 a researcher would have to look up the statute and then check every subsequent year to see if there were any amendments made. The Statute Citorator, *KeyCiteCanada*, in **LawSource** amalgamates all changes to a particular statute on one screen so it is very simple to see if pertinent amendments were made.

“It’s all seamlessly amalgamated on one screen which makes it easy to drill down to the information you need,” says Mr. Jeejeebhoy. “I find online searching is very effective because not only can I get the history of a particular section of a statute, I can at the same time search case histories and comments and all sorts of other related information.”

Seamless integration with other practice support tools

As mentioned above, Mr. Jeejeebhoy operates a practice that is heavily supported by technology. It’s important for him that with any new software he purchases, he can leverage his previous investments for additional benefit.

“This has all sorts of advantages in terms of case organization. It gives me a lot of power,” says Mr. Jeejeebhoy. For example, Mr. Jeejeebhoy uses litigation support software. Because **LawSource** allows the user to save information in many different formats, Mr. Jeejeebhoy can easily download and save case information from **LawSource** into his litigation support software.

Mr. Jeejeebhoy is convinced he made the right move in subscribing to **LawSource** and he encourages others to find out for themselves what makes him so happy. “I’d recommend it to everybody, I think it’s a great service,” he says.

For more information visit www.westlawecarswell.com/lawsorce